# MOHAMED EL HALLOUMI

# **Digital Marketing Specialist**

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💡 Greater Toronto Area, Canada 🛮 😭 Authorized to work with a valid PR card & SIN number



#### **SUMMARY**

I'm a Digital Marketing Specialist with 5+ years of foreign experience in crafting data-driven strategies across finance, e-commerce, and tech. As a Permanent Resident of Canada, I bring a global perspective to help businesses grow through performance marketing, SEO, paid media, and e-commerce optimization. I've consistently delivered measurable results, driving traffic and converting leads into long-term customers.

### **EXPERIENCE**

Digital Marketing Specialist

#### Wafasalaf

https://www.wafasalaf.ma/

- Led digital marketing strategies that attracted 2.67M visitors and generated 61,511 leads, contributing to 330M MAD in financing.
- Reduced acquisition costs by 15% and increased lead conversions by 25%, optimizing the marketing funnel.
- Managed a 730K MAD monthly ad budget, consistently achieving a 2% Conversion rate and maximizing ROI through strategic allocation.
- · Implemented A/B testing and data-driven strategies, increasing conversions by 5%.
- · Collaborated with cross-functional teams to enhance the customer journey and improve user engagement, boosting customer retention by
- Executed multichannel campaigns on Google Ads, Meta, and LinkedIn, driving a 20% increase in brand awareness.



Digital Marketing & Communication Specialist

#### **SACCOM CAPITAL GROUP**

⊗ sdevintl.co.uk/

- Developed SEM and SEO strategies, boosting organic traffic by 35% and increasing lead generation by 20%.
- Managed and optimized paid media campaigns across Google Ads, Meta, and LinkedIn, ensuring high ROI and cost-effective customer acquisition.
- Oversaw a call center team responsible for recruiting candidates for outsourcing services, improving lead conversion by 18%.
- Expanded campaigns to international markets, including the UK and Canada, targeting new customer bases and driving regional growth.



Digital Marketing Specialist Intern

#### **DIGITAL PARTNERSHIP GROUP**

Attps://digital-partnership.com/en

- · As an intern, I assisted in executing digital marketing strategies, focusing on social media, paid media, and SEO.
- Boosted brand visibility by {20%} and enhanced campaign performance by {15%} through benchmarking efforts and optimization.

### **EDUCATION**

Master's Degree Equivalency in Marketing (Documents verified by WES in my website)

### **National School of Commerce and Management (ENCG)**

# **LANGUAGES**

English (C1)

Proficient

Arabic

Native



French (C1)

Proficient





# **KEY ACHIEVEMENTS**

#### 2.67 Million Visitors & 61,511 Leads

Spearheaded digital marketing initiatives at Wafasalaf. Ma, attracting 2.67 million visitors and generating 61,511 leads, directly contributing to 330 million MAD in financing.



### **Market Share Expansion**

Contributed to a 35% increase in market share by capturing a new user segment, leveraging targeted campaigns and segmentation strategies.



#### **Conversion Rate Optimization**

Enhanced landing page strategies and improved overall conversion rates by 18%, increasing lead-to-sale conversions.

### **SKILLS**

**Data Analysis Paid Acquisition** 

**SEO & Content Strategy** 

**Google Analytics** 

**E-Commerce Platforms** 

Meta Advertising

**Cross-Functional Collaboration** 

**Video Editing** 

Google Ads

Meta Ads

#### CERTIFICATION

#### **Google Digital Marketing Fundamentals**

A solid foundation in digital marketing, covering SEO. SEM, mobile marketing, and content strategy.

#### **HubSpot Social Media Marketing Certification**

Expertise in creating and executing social media strategies, managing content, and using analytics tools.

# **Advanced Google Analytics**

Advanced understanding of Google Analytics to manage data, conduct analysis, and improve marketing strategies.

# **REFERENCES**

### **Badri Boudour**

Digital Marketing Manager, Wafasalaf.ma - Morocco +212 656-196011 - BADRIBOUDOUR@wafasalaf.ma Badri was my direct manager while I worked as a digital marketing specialist for Wafasalaf.ma from 2022 to 2025.

# **STRENGTHS**



# **Cultural Sensitivity**

Tailoring strategies to Canada's diverse demographics for better engagement.



# **Data-Driven Decisions**

Using analytics to optimize campaigns and improve performance.